

# SEAN KIELY

 [seanfkiely.github.io](https://seanfkiely.github.io)  
 [seanfkiely4@gmail.com](mailto:seanfkiely4@gmail.com)  
 (215) 237-1963

National Bureau of Economic Research  
 1050 Massachusetts Ave  
Cambridge, MA 02143

## PROFESSIONAL APPOINTMENTS

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Postdoctoral Fellow, National Bureau of Economic Research	2024-Present
Visiting Scholar, University of California, Davis	2024-2025

## EDUCATION

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Ph.D. in Agricultural & Resource Economics, University of California, Davis	2024
M.S. in Agricultural & Resource Economics, University of California, Davis	2019
M.S. in International Agricultural Development University of California, Davis	2019
B.S. in Environmental Resource Management, The Pennsylvania State University	2013
B.S. in Community Environment and Development, The Pennsylvania State University	2013

## ACADEMIC PUBLICATIONS

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“Incentivize or Penalize? The Effects of Teaching Approach and Course Design on Student Performance and Learning Experiences.” *Forthcoming. Applied Economics and Teaching Resources.* (with S. Chopra, K. Kiesel, S. Boucher, and J. Williams)

“Product Innovation and Promotion of Value-added Products via Marketing Cooperative.” (2023) *Handbook of Research on Cooperatives and Mutuals* Northampton, MA: Edward Elgar, pp. 457–476. (with K. Kiesel and R. Goodhue)

“Worth the Hype? Tall Vines Raise Profits for Some—Tradeoffs for All.” (2021) *American Journal of Enology and Viticulture* 5 (Suppl 1), 12-21. (with M. Langone, L. McPhail, L. Ren, J. Campos-Gatica, M. Joo, J. Martindill, and T.J. Lybbert)

“Perceptions of Risk and Risk Management Strategies: Identifying Alternative Strategies to Promote Smallholder Vegetable Adoption in Cambodia.” (2019) *International Journal of Agricultural Extension and Rural Development Studies* 6:21–43. (with K. LeGrand, T. Chuong, K. Kiesel, C.J. Trexler, B. Buntong, and G.M. Young.)

## WORKING PAPERS

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*The Effect of Personal Experiences on Motivated Beliefs, Motivated Reasoning, and Belief Updating: Evidence from A Retail Experiment in Vietnam* **Job Market Paper**

*The Impact of Natural Disasters on Risk Preferences, Subjective Beliefs, and Related Behavior: Evidence from Typhoon Ketsana*

*Disentangling disability and poverty: A panel analysis of risk attitudes, behaviors, and the long-term effects of unexpected health shocks in Vietnam*

## WORKS IN PROGRESS

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*Lowering the Legal Limit: Evidence from Utah's 0.05 BAC Law*

*The Effect of Ignition-Interlock Device Mandates on Alcohol-Related Traffic Fatalities*

*Disability and Personality Traits*

## GRANTS, SCHOLARSHIPS, AND AWARDS

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Postdoctoral Fellowship, National Bureau of Economic Research	2024
ARE Summer Research Fellowship, University of California, Davis	2024
Graduate Student Association Fall Travel Award, University of California, Davis	2023
AAEA Early Career Professional & Graduate Student Travel Grant, Agricultural & Applied Economics Association	2023
Henry A. Jastro Research Fellowship, University of California, Davis.	2017, 2018, 2022, 2023, 2024
Giannini Foundation of Agricultural Economics, University of California, Davis.	2021, 2024
Research and Innovation Fellowship for Agriculture, University of California, Davis.	2017
Poverty Alleviation through Sustainable Solutions Grant, Blum Center for Developing Economies, University of California, Davis.	2017
James and Rita Seiber Graduate Student Fellowship, University of California, Davis.	2017
International Agricultural Development Graduate Student Fellowship, University of California, Davis.	2016

## CONFERENCE & SEMINAR PRESENTATIONS

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2024: Agriculture and Applied Economics Association Annual Meeting (AAEA), NBER SI Development (participant)

2023: Giannini Foundation of Agricultural and Resource Economics Student Conference (GARESC), Agriculture and Applied Economics Association Annual Meeting (AAEA), European Association of Agricultural Economics Congress (EAAE), Economic Research Service (ERS)

2017: Center of Excellence on Sustainable Agricultural Intensification and Nutrition (CESAIN)

## RESEARCH EXPERIENCE

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**Research Assistant**, University of California, Davis

with Jeffrey Williams: Assessing impact of COVID-19 on student learning outcomes 2022-2023

with Kristin Kiesel: Evaluating impact of VietGAP label on consumer preferences and role of motivated reasoning in belief updating 2021 - 2024

with Travis Lybbert: Literature review of the economics of hope and aspirations 2021

with Rachael Goodhue: Establishing economic impact of grapevine red blotch disease on winegrape industry 2020 - 2021

with Nancy Allen and Steve Vosti: Conducting Resiliency in Northern Ghana (RING) midterm evaluation report 2018

## TEACHING EXPERIENCE

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### **Teaching Assistant**, University of California, Davis

Introduction to Behavioral Economics	2018-2023
Managerial Marketing	2019, 2020, 2024
Intermediate Microeconomics	2019
Natural Resource Economics	2019
Business Law	2018
Educational Psychology	2017, 2018
Philosophical and Social Foundations of Education	2017
Introduction to Schools	2016

### **Instructor**, University of California, Davis

Site Visit Short Course, Kyoto University Agricultural Studies Program	2018
Site Visit Short Course, Meiji University Agricultural Studies Program	2018

## SERVICE

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Diversity and Inclusion in Research, Education, and Career Training Program	2021 - 2022
Student Cafe Coordinator	
Anti-Racism Mentoring Committee	
Graduate Inclusive Education and Mentoring Training (GET) workshop.	

Student Coordinator of the Development Economics Workshop

2021-2022

## PROFESSIONAL ACTIVITIES

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### **Referee for**

*American Journal of Agricultural Economics (AJAE), European Review of Agricultural Economics (ERAE)*

### **Member of**

American Economic Association

Agricultural & Applied Economics Association

European Association of Agricultural Economists

### **Participant**

Social Science Prediction Platform

2023-present

## REFERENCES

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**Prof. Kristin Kiesel (Chair)**  
Agricultural & Resource Economics  
University of California, Davis  
✉ [kiezel@ucdavis.edu](mailto:kiezel@ucdavis.edu)

**Prof. Richard Sexton**  
Agricultural & Resource Economics  
University of California, Davis  
✉ [rich@primal.ucdavis.edu](mailto:rich@primal.ucdavis.edu)

**Prof. Travis Lybbert**  
Agricultural & Resource Economics  
University of California, Davis  
✉ [tlybbert@ucdavis.edu](mailto:tlybbert@ucdavis.edu)

**Prof. Anujit Chakraborty**  
Economics  
University of California, Davis  
✉ [chakraborty@ucdavis.edu](mailto:chakraborty@ucdavis.edu)

## OTHER

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Software: Stata, R, Python, SQL, Google Earth Engine, L<sup>A</sup>T<sub>E</sub>X